

InGenCo, places Navision Financials enterprise business solution at the heart of its £200,000 investment in new business systems.

The East Kilbride based engineering services company, born from the summer 2000 management buyout of the Scottish Power Engineering Division, employs over 400 people in Scotland. It services UK blue chip organisations such as British Energy, Scottish Power, London Electricity, BT Cellnet, Vodaphone, One2One, BP and Corus. In recent months, the company has been quickly building a robust business infrastructure to meet the demands of servicing such a high quality customer base.

Campbell Lee was selected by InGenCo to provide Navision Financials from NavisionDamgaard as the core business system, following a comprehensive review and selection process.

Allan Shuttleworth, Operations Director of InGenCo, explains: 'To become a truly independent business, we needed to introduce new computer and business systems across the company. Key to our decision to select Navision and Campbell Lee was a solution that provided a strong development framework for secure browser-based internal systems that will give our field-based employees access via the web. Navision also provides us with an easy to build e-commerce framework, integrating our new business processes with existing ones. We selected Campbell Lee as our partner in this critical project, not only as a large Navision Solution Centre, but also based on their extensive experience in delivering projects requiring systems integration and Internet technologies.'

This project adds further to the success of Navision Financials in Scotland, where the software has quickly built a strong reputation as an enterprise business solution with a powerful e-commerce and eCRM dimension.

Bill Kelly, Operations Director at Campbell Lee, adds: "we are delighted that a company of the size of InGenCo has selected the Navision solution for its business. In recent months we have invested significantly in Navision products and resources, and are building an extremely strong Navision team in Scotland. We look forward to working with InGenCo to create the framework for a complete business solution, built around electronic processes, the Internet and the needs of its customers.'

Navision Financials will be implemented on a Compaq server running the Windows NT operating system and is scheduled to be running live by May.

*Scottish Computer Headline
April 2001*